

Technology seems to advance at the speed of light these days. Each year there are more and more products – many of which claim to do everything but tuck you into bed at night. Although we who serve State and local Bar members as practice management advisors do our best to keep up, we can't do it alone. Luckily for us, and for solo and small firm lawyers, technology gurus Sharon Nelson, John Simek and Michael Maschke, of Sensei Enterprises, step in each year and review some of the top products. From software to hardware, with lots in between, Sharon, John and Michael help us to narrow down the choices and try to get the best products for a reasonable price.

This book is a must have in our reference library; we wait each year for the new edition to come out so we can study the recommendations, logically explained, in our quest to assist our members in making the best choices to serve their technology needs. Sharon, John and Michael focus on vendors who offer transparent pricing, products that are intended for business rather than consumers, and are best suited to solo practices and small firms.

In the wake of the COVID-19 pandemic, and lawyers consequential increase reliance on technology, this book is now more than ever a valuable resource. Put it on your yearly “must have” list along with a call to your Bar’s practice management program.

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